

### **Close to the customer: thyssenkrupp Materials Services at the 25th EuroBLECH show in Hanover**

As the biggest materials supplier in the Western world and a service provider along the entire supply chain, the Materials Services business area of thyssenkrupp is present wherever its customers are. More than 60,000 visitors from 102 countries two years ago – statistics like these make EuroBLECH the leading international trade show for the sheet metalworking industry. Reflecting this year's motto "Step into the digital reality", the companies of Materials Services and thyssenkrupp Steel will be presenting the latest technology trends, bespoke services and tailor-made products to an international audience in Hanover from October 23 – 26.

#### **Meeting the highest requirements**

Thanks to a comprehensive omnichannel architecture, customers worldwide have 24/7 access to more than 150,000 products and services. Efficient logistics ensure that all orders fit smoothly, either just-in-time or just-in-sequence, into customers' manufacturing processes.

"As a reliable partner we supply the fuel for our customers' industrial production, allowing them to concentrate fully on their core business," says Joachim Limberg, CEO of thyssenkrupp Materials Services. Industries with extremely high quality requirements, for example automotive manufacturers and component suppliers, rely on thyssenkrupp Materials Processing Europe in their manufacturing operations. Producing certified quality in accordance with the latest IATF 16949 standards, thyssenkrupp supplies tailor-made products to the auto industry on a just-in-time basis thanks to highly flexible logistics. Customers are also supported by bespoke service offerings such as technical customer advice and automated inventory management.

#### **In step with the digital transformation**

As a provider of innovative solutions Materials Services is able to process a wide variety of materials and supply them worldwide.

"Our customers are ordering more and more via digital channels. As we constantly measure ourselves against customer expectations, we are digitizing our entire business," says CEO Joachim Limberg explaining the company's digital strategy.

For example, customers who want to buy new sheet metal can simply re-order material via the recently introduced Easy Supply app. Integrated procurement processes, customer portals and a virtual warehouse with 3.5 million square meters of storage space at 271 operating sites worldwide underline Materials Services' digital expertise. Joachim Limberg: "In the future we'll be unveiling more and more new solutions that show that we are in step with the digital transformation."

**About thyssenkrupp Materials Services**

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With around 480 locations in over 40 countries, thyssenkrupp Materials Services is the biggest materials distributor and service provider in the western world. The wide-ranging capabilities offered by the materials experts enable customers to concentrate more on their individual core business and span two strategic areas: global materials distribution as a one-stop shop – from steel, tubes and pipes, nonferrous metals and specialty materials to plastics and raw materials – and tailored services in the areas of materials management and supply chain management. An extensive omnichannel architecture offers 250,000 customers worldwide round-the-clock access to more than 150,000 products and services. A high-performance logistics system ensures that all deliveries are integrated smoothly into customer production processes on a just-in-time or just-in-sequence basis.

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