

### **thyssenkrupp Schulte: Finding the right customer solution with just a few clicks**

Germany's leading materials distributor has developed the Supplier Network Tool, a web-based database which enables its employees to connect with processing providers and request services with just a few clicks. The database provides direct access to a comprehensive cross-border supplier network with an ever-expanding portfolio of services. As a result, customer requests can be processed and implemented more quickly and in a more targeted manner.

#### **The advantages of the Supplier Network Tool at a glance**

In order to define its portfolio as precisely as possible, the service provider can choose from a selection of around 70 machining options. In this way, the Supplier Network Tool forms a universal platform for the employees of thyssenkrupp Schulte, with which a cross-border search for the right suppliers can be carried out throughout Europe. Continuous enhancement and management of the tool ensure that the information is up-to-date. In line with individual customer requirements, the search is precisely defined in the Supplier Network Tool and, in turn, the most optimal service provider for material processing is found. This not only significantly simplifies direct contact and negotiation, but also cross-supply chain cooperation.

"The tool forms a bridge between our customers and suppliers. Our business partners benefit from the fact that we have direct access to a comprehensive network of services. This enables us to process customer inquiries quickly but also accurately," says Sefa Dogansoy, Head of Supplier Network at thyssenkrupp Schulte. With the expansion of its service portfolio, thyssenkrupp Schulte is systematically pursuing its "Materials as a Service" strategy. Thanks to innovations such as the Supplier Network Tool, customers will be able to focus even better on their core competencies.

thyssenkrupp Schulte GmbH, headquartered in Essen, is part of thyssenkrupp Materials Services and the leading materials distributor and service provider for steel, stainless steel and nonferrous metals in Germany. A network of over 40 locations serves customers from a wide range of manufacturing sectors, including industry, the skilled trades and construction. The portfolio ranges from a broad product assortment of flat products, profiles and tubes to expert technical advice and a comprehensive range of services along the value chain.

Image material is available for download under the following link:

[https://transfer.thyssenkrupp.com/public/n129875x\\_f5e228325f3a8628ac14f9/](https://transfer.thyssenkrupp.com/public/n129875x_f5e228325f3a8628ac14f9/)

### **About thyssenkrupp Materials Services**

thyssenkrupp Materials Services is the biggest mill-independent materials distributor and service provider in the Western world with around 380 locations – including around 260 warehouse sites – in more than 30 countries. The versatile range of services offered by the materials experts allows customers to focus even more strongly on their individual core businesses. As part of its strategic further development "Materials as a Service" the company is focusing on the supply of raw materials and materials as well as products and services in the area of supply chain management. Digital solutions ensure efficient and resource-saving processes for customers and thus provide the basis for sustainable action. From 2030 Materials Services will operate on a climate-neutral basis.

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