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thyssenkrupp Aerospace and Deutsche Aircraft sign long-term agreement for end-to-end materials supply chain solution

Le Bourget, June 19, 2023 – Deutsche Aircraft and thyssenkrupp Aerospace announced today that they are entering into a long-term frame agreement for an integrated end-to-end supply chain solution for material management for the D328ecoTM aircraft. thyssenkrupp Aerospace, a division of thyssenkrupp Materials Services, will be responsible for supplying materials, from planning to sourcing, processing to warehousing, as well as logistics and distribution to Deutsche Aircraft and its European subcontractors.

There are three components to this materials management solution. The first is a digital control tower that thyssenkrupp Aerospace and DAG have co-created to manage the entire ecosystem and to coordinate all material flows, from sourcing to distribution. The second part of the solution sees thyssenkrupp Aerospace take full responsibility for the procurement of all materials. The third part is a materials hub and distribution center, that enables thyssenkrupp Aerospace to deliver materials just-in-time to the production lines of the multiple sub-contractors of Deutsche Aircraft. The entire solution has been built from the ground up to enhance end-to-end transparency of the D328ecoTM aircraft supply chain, ensure a seamless, on-time supply of materials to Deutsche Aircraft and its sub-contractors, and overall, to boost the resilience of the entire supply chain, a major concern in the aerospace and defense industry.

Patrick Marous, CEO of thyssenkrupp Aerospace, comments: “We are delighted to enter into this long-term agreement with Deutsche Aircraft and their subcontractors. The solution we developed is an object lesson in the benefits of co-creation. We spent one-year consulting with Deutsche Aircraft to assess their supply chain for raw materials. And because we built this from the ground up together with the team from Deutsche Aircraft, they get exactly the efficient, transparent, and resilient materials supply chain they need to ensure uninterrupted production of their D328ecoTM aircraft. Our global network of certified mills and our materials expertise further ensure Deutsche Aircraft gets the quality they need.”

Maximilian Fahr, Vice President Supply Chain of Deutsche Aircraft, highlights the trusting relationship the two partners developed over the one-year consulting period as a major factor in their decision to enter into this long-term agreement. He says: “Materials is key for manufacturing, and so is reliability and risk management. We got to know each other well and built a trusting relationship. The demonstrated capabilities of managing a complex network of capacities as well as the supply chain management skills to build an end-to-end solution from scratch, convinced us in partnering on this supply chain journey. These assets will support the D320eco program entry and prepare the ramp-up phase and long-term material provision.”

Sustainability is central to the design and manufacture ethos of Deutsche Aircraft, especially in the D328eco™. This supply chain solution was created with that in mind. Maximilian Fahr, says: "Resilience and reliability are essential to our materials supply chain and so is sustainability. By working closely together with the team from thyssenkrupp Aerospace, we developed synergies that will lead to reduced scrap. We increase material utilization through the demand consolidation handled by thyssenkrupp Aerospace and that plays an important role in reducing our overall carbon footprint and helping us on the way to more sustainable production."

As part of the strategic further development "Materials as a Service", thyssenkrupp Materials Services is focusing, among other things, on the consistent expansion of its service portfolio. thyssenkrupp Aerospace is taking another important step in this direction with this partnership with Deutsche Aircraft. As one of the world's leading supply chain management and Third-Party Logistics (3PL) service providers in the market for raw materials, thyssenkrupp Aerospace offers end-to-end solutions to build resilient and digital supply chains. The company's service portfolio is modular and scalable, encompassing all development stages from designing to managing and operating the supply chain for its customers.

thyssenkrupp Aerospace is a global leader in providing supply chain solutions for the aerospace industry. The company's network comprises more than 40 locations in over 20 countries. Its more than 3,500 customers include the world's largest aerospace manufacturers and their suppliers. thyssenkrupp Aerospace offers supply chain management and a wide range of supply chain and manufacturing services. These include raw material sourcing, warehousing, precision machining, third-party logistics and just-in-time delivery.

About thyssenkrupp Materials Services

thyssenkrupp Materials Services is the biggest mill-independent materials distributor and service provider in the Western world with around 380 locations – including around 260 warehouse sites – in more than 30 countries. The versatile range of services offered by the materials experts allows customers to focus even more strongly on their individual core businesses. As part of its strategic further development "Materials as a Service" the company is focusing on the supply of raw materials and materials as well as products and services in the area of supply chain management. Digital solutions ensure efficient and resource-saving processes for customers and thus provide the basis for sustainable action. From 2030 thyssenkrupp Materials Services will operate on a climate-neutral basis.

About Deutsche Aircraft

Deutsche Aircraft is a German aircraft manufacturer built on the heritage of aviation pioneers that continues to propel the aviation industry forward with innovative solutions. Supported by a highly skilled and passionate team of international engineers and aviation experts, Deutsche Aircraft is developing the most advanced regional aircraft on the market: the D328eco. As type certificate holder and service partner for existing D328 (both prop and jet) operators worldwide, the company is uniquely positioned to complement the existing fleet with this next-generation aircraft.

Deutsche Aircraft employs the latest technologies and best practices to ensure the highest levels of reliability, efficiency and sustainability for the D328eco. As a strategic partner for the sustainable development of regional air transport, Deutsche Aircraft is working with key players in the industry to achieve climate-neutral flights.

Image material can be downloaded here (Source: thyssenkrupp Aerospace):
https://transfer.thyssenkrupp.com/public/m138438b_3036342d025380f48a20a2/

Pictured:

Image 1: Max Fahr, Vice President Supply Chain of Deutsche Aircraft, Patrick Marous, Chief Executive Officer of thyssenkrupp Aerospace (from left to right)

Image 2: Ilse Henne, Chief Transformation Officer of thyssenkrupp Materials Services, Nico Neumann, Chief Operating Officer of Deutsche Aircraft, Max Fahr, Vice President Supply Chain of Deutsche Aircraft, Florian Schasiepen, Business Development Manager of thyssenkrupp Aerospace, Patrick Marous, Chief Executive Officer of thyssenkrupp Aerospace, Dr. Fabio Maffei, Head of Business Development of thyssenkrupp Aerospace (from left to right)

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