



thyssenkrupp Aerospace and SKF sign contract extension to support SKF's expansion plans

thyssenkrupp Aerospace and SKF have signed a two-year contract extension to their existing partnership for the supply of steel, stainless steel, titanium, aluminum and copper to SKF's facility in Lons le Saunier, France. thyssenkrupp Aerospace, part of thyssenkrupp Materials Services, one of the world's leading mill-independent materials distribution and service providers, is also providing a full range of services designed to improve supply chain resilience and transparency to support SKF's expansion plans.

These services, which were developed tailormade to the customer's needs and in close collaboration with a team from SKF, include logistics and sourcing services, such as quality inspection, and delivery management of finished materials. This comprehensive range of services is coordinated in real time via a digital control tower that was developed by thyssenkrupp Aerospace.

Emmanuel Soubigou, CEO of thyssenkrupp Aerospace France, says: "It is always very satisfying when a customer extends an existing contract because it shows that we are doing the right thing and helping them with the challenges they face." He adds: "In the case of SKF, we have worked very hard to develop our relationship with them and continuously look for ways to improve the services we offer."

In 2023, thyssenkrupp Aerospace delivered a total 187 tons of raw materials to SKF. With 180 tons already delivered to date in 2024, this represents a 33% increase over the same period in 2023 (January-July) and a significant ramp for the company.

Francis Claude, SKF Aerospace France Director of SKF comments: "In line with SKF Group philosophy related to suppliers' partnership, we have naturally decided to extend it with thyssenkrupp Aerospace including several condition adjustments. Our expansion plans require that we get the materials we need exactly when we need them and thyssenkrupp Aerospace has certainly delivered." He continues: "Reliability is not something to take for granted, but through collaboration between SKF purchasing and supply chain experts and thyssenkrupp Aerospace we see how they make the extra effort to revise way of working and limit disruption impact of material supply."

In line with its "Design, Manage, Operate" approach, thyssenkrupp Aerospace co-created a tailored solution through a series of collaborative workshops with a team from SKF. This approach ensures that the solution and the specific services it covers are precisely matched to the needs of the client.

thyssenkrupp Aerospace is a leading global network of companies that delivers customized supply chain solutions for the aerospace and defense industry. The company's network spans more than 40 sites in over 20 countries and its over 3,500 customers include the world's biggest aerospace and defense manufacturers and their suppliers. thyssenkrupp Aerospace offers supply chain management as well as a wide range of supply chain and manufacturing services. These include procurement of raw materials, warehousing, precision processing, third-party logistics, and just-in-time delivery. thyssenkrupp Aerospace is part of the larger Supply Chain Solutions unit, which also offers bespoke 3PL/ 4PL services and digital solutions.

About thyssenkrupp Materials Services

thyssenkrupp Materials Services is one of the world's leading mill-independent materials distribution and service providers with around 380 locations – including around 270 warehouse sites – in more than 30 countries. In the 2022/23 fiscal year, the company generated sales of € 13.6 billion and earnings of € 178 million. The versatile range of services offered by the materials experts allows customers to focus even more strongly on their individual core businesses. As part of its strategic further development "Materials as a Service", the company is focusing on the supply of raw materials and materials as well as products and services in the area of supply chain management. Digital solutions ensure efficient and resource-saving processes for customers and thus provide the basis for sustainable action. From 2030 on, Materials Services will operate on a climate-neutral basis.

Picture are available for download here: (Source: thyssenkrupp Aerospace):

https://transfer.thyssenkrupp.com/public/z148788b_f489ad37fdf8a13728711c/

Pictured (left to right):

Image 1:

François Pillavoine, Commercial Director at thyssenkrupp Materials France; Grace Karadjan, Legal Expert at thyssenkrupp Materials France; Domenico Ducci, Aerospace Purchasing Manager at SKF; Ivan Bourgeois, Aerospace Purchasing Manager Europe at SKF; Gregory A. Zimmerman, Aerospace Director at SKF; Emmanuel Soubigou, CEO at thyssenkrupp Materials France; Patrick Marous, CEO Business Unit Solutions at thyssenkrupp Materials Services

Image 2:

François Pillavoine, Commercial Director at thyssenkrupp Materials France; Ivan Bourgeois, Aerospace Purchasing Manager Europe at SKF

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